

SERVICE OVERVIEW

# Technology transformation predictably delivered



## Consulting with purpose

We exist to help our clients execute their high-priority projects with complete confidence. Our exclusive network of transformation executives, combined with St&M, our proprietary project governance platform, puts our partners in a position to scope, track, and deliver more meaningful, cost-efficient outcomes from important technology initiatives.

## You'll be in good company



“

Stott and May Consulting have helped us to shape a really successful transformation programme. Not only have they been able to build a team of highly-skilled specialists, with the exact skillsets we required for the project, but they have also provided increased confidence and governance over the achievement of key milestones. Onboarding has been efficient and timely enabling us to manage internal expectations quickly and efficiently.

Associate Director  
IAM Lead, Global Investment Management Firm

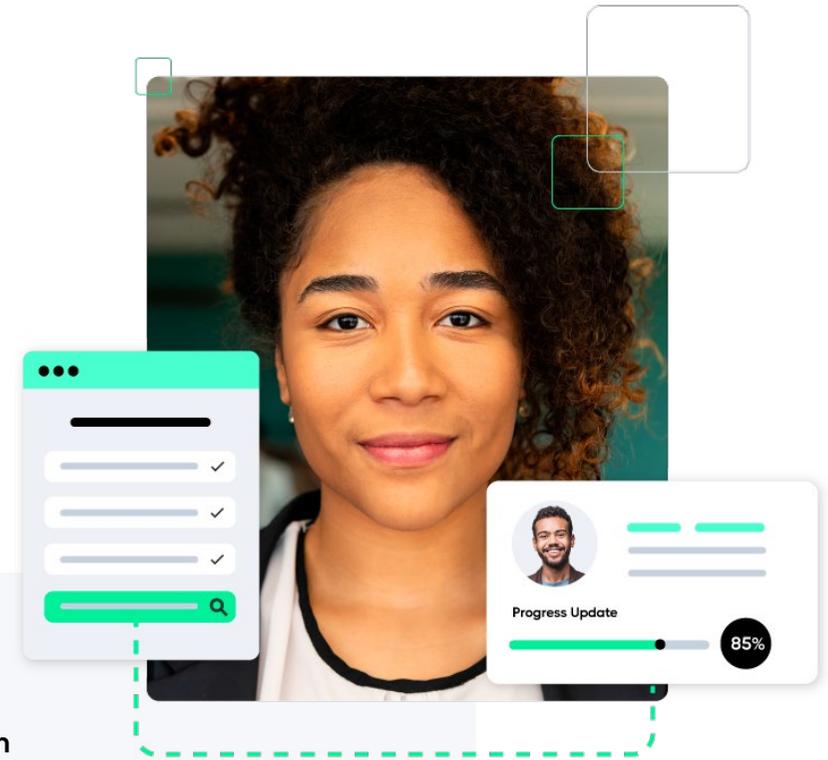
“

Stott and May Consulting delivers teams that perfectly fit the scope, seamlessly expanding our objectives to address SRE challenges. Their expertise and adaptability enabled us to establish effective processes within our operational constraints. I highly recommend them for business and IT initiatives - they excel at problem-solving in any context.

Senior Technical Operations Manager  
Cloud Engineering, Box

# The experience to deliver

Set your initiative up for success by unlocking access to our extensive associate network of transformation leaders. Get matched with subject matter experts who have proven experience in your industry domain and technical priority areas. They'll act as a sounding board from ideation to delivery, starting with a clearly defined statement of work.



## Practice expertise:



### Cyber & Information Security

- ✓ Cloud security services
- ✓ Penetration testing
- ✓ Vulnerability management
- ✓ Identity & access management



### Digital Transformation

- ✓ Domain refreshes
- ✓ Business process design
- ✓ Organisation & culture modernisation
- ✓ Artificial intelligence & data improvement
- ✓ ERP/CRM implementation



### Cloud Migration

- ✓ SaaS, IaaS & PaaS
- ✓ Deployment and management
- ✓ Containerisation & automation
- ✓ Strategy, architecture & implementation



### Change & Project Management

- ✓ Agile transformation
- ✓ Service & project delivery
- ✓ PMO & project office support
- ✓ Technical project & programme management

# 8,692

Subject matter experts in our network and counting.

# Build your project *your way*

Deliver your desired outcomes through a way of working that suits your project and commercial objectives. Augment existing teams, execute a co-managed solution, or navigate towards outcome-based delivery away from the traditional time and materials approach. We're here to provide suitable options to ensure you get the maximum value from your project investment.

## Typical project lifecycle:



## Delivery models:

### Augmented Delivery

- ✓ Bespoke governance and reporting
- ✓ Onboarding and offboarding
- ✓ Defined deliverables in SOW
- ✓ Augmenting existing teams and projects
- ✓ Interchangeable workstreams
- ✓ Access to wide network of SMC associates

### Project Delivery

- ✓ Bespoke governance and reporting
- ✓ Onboarding and offboarding
- ✓ Defined deliverables within SOW
- ✓ Financial responsibility in milestones
- ✓ Team orientation
- ✓ Workstream flexibility
- ✓ Allocation of dedicated support consultant
- ✓ Access to subject matter expert
- ✓ Co-managed solution

### Outcome-Based Delivery

- ✓ Bespoke governance and reporting
- ✓ Onboarding and offboarding
- ✓ Outsourced project solution
- ✓ Outcome based commercials
- ✓ Access to subject matter expert
- ✓ Full knowledge transfer
- ✓ Solutioning of wider challenge
- ✓ Best shore solution

# Raising the bar around project visibility

Manage your project with ease and precision by leveraging our proprietary project governance software - St8tus. You'll be able to monitor the team's progress, get the full context of what everyone is working on, approve the completion of tasks and milestones, be alerted to challenges and blockers, and manage change requests - all within one easy-to-use tool.

The screenshot shows the St8tus dashboard for a user named Jenny. The dashboard includes a navigation sidebar with options like Home, Workflows, Statements of Work, and Associates. The main content area displays a greeting, project status, and lists of associates and statements of work.

Associate	Role	Progress
E. Brown		49%
S. Davies		19%
J. Clark		0%
H. Lewis		65%
T. Adams		33%
J. Wilson		89%
H. Burton		56%
A. Harris		10%
L. Stevens		40%
A. Robinson		99%
C. Payne		25%

The screenshot shows a modal window titled "Associate Progress Summary" with a list of associates and their progress bars. The modal includes an "Exit" button in the top right corner.

Associate	Role	Progress
E. Brown		49%
S. Davies		19%
J. Clark		0%
H. Lewis		65%
T. Adams		33%
J. Wilson		89%
H. Burton		56%
A. Harris		10%
L. Stevens		40%
A. Robinson		99%
C. Payne		25%



Get in touch:



Joe Pryke  
Head of Managed Service Solutions  
Stott and May Consulting  
[joe.pryke@stottandmayconsulting.com](mailto:joe.pryke@stottandmayconsulting.com)

